E030

# Q1 2022 Additional / Financial support

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#### Introduction

Additional / Financial support survey

Quarterly tracker among household customers registered on the Priority Services Register for additional support, or on the SupportPlus or WaterSure schemes for financial support

| Schemes         | Interviews |
|-----------------|------------|
| Total PSR       | 250        |
| Total Financial | 250        |
| SupportPlus     | 162        |
| WaterSure       | 88         |

Carried out by phone 500 interviews per quarter Sample provided by NWG and TPS-screened before use

Quotas set to achieve

- 50:50 Additional: Financial
- And within each of those, NW:ESW in proportion to the spread of the user base

Fieldwork carried out:

- 31<sup>st</sup> January 2022 8<sup>th</sup> February 2022
- Interview length: 5.16 minutes

## Customer satisfaction



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### Overall satisfaction with the services provided



| Additional support |     | Financial support |     | Mean   | SupportPlus |     | WaterSure  |     |
|--------------------|-----|-------------------|-----|--------|-------------|-----|------------|-----|
| Total (250)        | 8.5 | Total (250)       | 9.1 | scores | Total (162) | 9.0 | Total (88) | 9.1 |
| NW (102)           | 8.3 | NW (119)          | 8.9 |        | NW (100)    | 8.8 | NW (19)    | 9.5 |
| ESW (148)          | 8.5 | ESW (131)         | 9.2 |        | ESW (62)    | 9.3 | ESW (69)   | 9.0 |

Q1 How satisfied would you say you are overall with the [Priority Services Register / SupportPlus / WaterSure] services that [Northumbrian Water / Essex & Suffolk Water] provides to you? Please give me a score from 0-10, where 0 means very dissatisfied and 10 means very satisfied. Base: all respondents (as shown)

#### Top reasons for satisfaction scores

#### Additional support (250)

- No problems (26%)
- Helpful / supportive (10%)
- Quick to respond / resolve issues (8%)
- Good scheme / beneficial (8%)
- They do a good job (8%)
- No supply problems (7%)
- Handle issues well (6%)
- Good customer service (6%)
- Reassuring / what we need (6%)
- Alert customers to problems (5%)
- Satisfied / happy with them (5%)
- Will supply bottled water so never without (4%)
- Easy to contact / always available (2%)
- Proactive communication (2%)
- Don't know enough /no real dealings

#### SupportPlus (162)

- No problems (29%)
- Satisfied / happy with them (25%)
- Helpful / supportive (22%)
- Get a reduction / capped bills / save money (18%)
- Good scheme / beneficial (10%)
- They do a good job (8%)
- Accommodating / flexible with payment issues / payment plans (8%)
- Good / affordable / fair price (6%)
- Reassuring to have (4%)
- No supply problems (4%)
- Friendly / polite staff (4%)
- Handle issues really well (4%)
- Wasn't given enough information / not sure what I get (4%)
- Don't know enough / no real dealings as yet / never had to use (4%)

#### WaterSure (88)

- Get a reduction / capped bills / save money (31%)
- No problems (27%)
- Reassuring to have (18%)
- Good scheme / beneficial (14%)
- Satisfied / happy with them (13%)
- No supply problems (11%)
- Helpful / supportive (10%)
- Good customer service (10%)
- Expensive (8%)
- Good / affordable / fair price (6%)
- Easy to apply / set up (6%)
- Quick to respond / resolve issues (5%)
- Good quality water (5%)
- Seen no reduction in price (5%)
- They do a good job (3%)
- Don't know enough / no real dealings

Q2 Why do you say that? Base: all respondents (as shown)

#### Overall satisfaction with the services provided (tracking)



Q1 How satisfied would you say you are overall with the [Priority Services Register / SupportPlus / WaterSure] services that [Northumbrian Water / Essex & Suffolk Water] provides to you? Please give me a score from 0-10, where 0 means very dissatisfied and 10 means very satisfied. Base: Base: Total PSR (250), Total Financial (250), PSR NW (102), PSR ESW (148), Financial NW(119), Financial ESW (131)



#### NPS (added to the survey from Qtr2 2021)



Q3 How likely would you be to recommend this service to friends or family - using a scale of 0 to 10 where 0 is 'not at all likely' and 10 is 'extremely likely'? Base: Total PSR (250), Total Financial (250), PSR NW (102), PSR ESW (148), Financial NW(119), Financial ESW (131)

## Received all information wanted, to feel informed (added to the survey from Qtr2 2021)



Q4 Has [Northumbrian Water / Essex & Suffolk Water] supplied you with all the information you want, to feel informed about the additional services it offers? Base: Total PSR (250), Total Financial (250), PSR NW (102), PSR ESW (148), Financial NW(119), Financial ESW (131)

## Suggestions for additional support



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## Additional support services customers would like to see NWG offer

Any suggestions – 17% None / don't know – 83%

- Cheaper / lower the price / more affordable (18)
- Advertise more / make customers aware (7)
- More information on what is offered / included (6)
- Improve communication / regular contact etc (6)
- Improve water quality / provide / install filters (6)
- Continue / give extra support to those in need financial / advice etc (5)
- Notify customers of any works / issues etc (5)
- Include drainage cover within the service (5)
- More transparency on clarity / quality of the water (4)
- Alert customers about any issues / changes etc (4)
- A set amount to pay to enable budgeting (4)
- More financial support for those who don't qualify but struggling (3)
- Read meters more often / notify customers of visit / install smart meters (3)
- Be more proactive in letting customers know they are eligible (3)
- Different ways to communicate large print / braille / voicemail / recordings etc (3)
- Send a yearly report showing usage / price / services used etc (3)

#### Progress towards targets (current year = to date)





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